

# KOPPLIN KUEBLER & WALLACE

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THE MOST TRUSTED NAME IN EXECUTIVE SEARCH AND CONSULTING

## **DIRECTOR OF AGRONOMY & LANDSCAPING PROFILE: SENSEI PORCUPINE CREEK RANCHO MIRAGE, CA**

### **DIRECTOR OF AGRONOMY & LANDSCAPING AT SENSEI PORCUPINE CREEK**

Sensei Porcupine Creek is looking for a Director of Agronomy and Landscaping who is successfully managing desert golf turfs and extensive landscapes. The Director will be a pragmatic perfectionist, an energetic, detail-oriented team leader with a passion for providing exceptional golf and landscape conditions.

[Click here to view a brief video about this opportunity.](#)

### **ABOUT SENSEI PORCUPINE CREEK AND COMMUNITY**

Founded by Dr. David Agus and Larry Ellison, their ecosystem of products and experiences is designed with one intention: to empower you to grow well and lead the world toward greater well-being.

Based on Dr. Agus' philosophy, Sensei believes they can guide their guests to greater well-being by offering experiential movement, rest, and nourishment classes and programs. The launch of the Retreats wellness brand took place in Lana'i, Hawaii in partnership with Four Season's lodging and food offerings by Nobu. In this location, Sensei Porcupine Creek, Sensei operates the lodging operation and world-class golf, tennis, spa, fitness, movement, nutrition, meditative, enrichment, and body assessment facilities. In addition, Sensei will run the F&B operation, as part of a licensing agreement with Nobu. Sensei programs and continuing learning sessions are high-touch, evidence-led, and supported by the latest technology.

### **SENSEI PORCUPINE CREEK BY THE NUMBERS**

- Greens Construction Method - USGA
- Green Turf Types - MiniVerde
- Tees Turf Type – 419 - overseeded
- Fairway Turf Types and Acreage - 419 (40 Acres) - overseeded
- Green Speed Expectations - 10-11'
- Maintenance Staff - 34 Golf, 4 Seasonal, 40 Landscape

**SENSEI PORCUPINE CREEK WEBSITE:** [www.sensei.com](http://www.sensei.com)

### **DIRECTOR OF AGRONOMY & LANDSCAPING – POSITION OVERVIEW**

The Director of Agronomy and Landscaping's primary role is overseeing the golf course maintenance and related facilities at Sensei Porcupine Creek. The responsibilities include but are not limited to, turf grass and plant material maintenance and overseeding programs, property asset management, golf course personnel management, budget and forecasting, financial management of golf course maintenance operations, scheduling and maintenance of irrigation systems, pesticide applications, related recordings, and compliance with regulatory issues. The Golf Course & Landscaping Superintendent works to create an environment where staff is involved and enthusiastic, with open communications and respect for themselves, members, guests, and the property.

### **INITIAL PRIORITIES OF THE NEW DIRECTOR OF AGRONOMY & LANDSCAPING**

- Responsible for all phases of Golf Course Maintenance, Agronomic, and Landscape operations, cost control, and personnel
- Work closely with, advise, and coordinate with the General Manager on any issues related to golf course maintenance and landscape operations
- Manage the Golf Course and Landscape Operations in a fiscally responsible and professional manner
- Oversee the care and maintenance of the turf, ornamental plants, shrubs, trees, and wetlands on the golf course and property overall including landscaped and non-landscaped areas and trees
- Direct and assist the staff on the maintenance of the golf course and overall landscaping, planting of new vegetation, replacement, spraying, pruning, and trimming of trees and shrubs, and tending meticulously to high-usage areas
- Oversee third-party landscaping company
- Work closely with the ownership-approved Landscape Design Company
- Manage an accurate water usage tracking plan and irrigation systems and provide monthly reporting on the maintenance of Golf Course & Landscape Operations
- Provide technical, operational, and safety training for employees to ensure that staff is working within OSHA, safety, state, and federal guidelines for safe working conditions
- Train and oversee staff in proper and safe operation and maintenance of mechanical and power equipment
- Supervise and participate in the application and recording of chemical applications (fertilizers and pesticides) in compliance with all local, state, and federal regulations
- Supervise and control all maintenance expenses associated with Golf Course Maintenance and Landscaping Operations, including payroll, supplies, chemicals, and fertilizers
- Develop annual operating budget and plans for maintenance and capital improvement projects of Golf Course and Landscaping departments
- Maintain knowledge of all technology platforms and applications required for proper maintenance of facilities and grounds
- Understand the Sensei mission, philosophy, and brand standards and develop a team culture around the core company mission
- Ensure standard operating practices (SOPs) are in place and regularly updated
- Lead by example with the ability to mentor, inspire, empathize, and establish and communicate clear expectations aligned with the Sensei Culture, brand standards of guest experience, and service guidelines
- Be familiar with the existing and emerging health and safety protocols associated with COVID-19 and how such events have impacted our business, guests, and employees
- Maintain and monitor execution and follow-through of agreed-upon daily, weekly, monthly, and quarterly communication meetings and resulting action items and initiatives
- Maintain a strong unwavering commitment to ensure employees are well cared for in their daily work and that wellbeing activities and opportunities for growth are provided
- Any and all related duties as assigned by the General Manager

#### **CANDIDATE QUALIFICATIONS**

- Minimum of 5 years of experience as a Golf Course Superintendent
- Proven ability to perform and demonstrate all functions, activities, and techniques in the pristine maintenance of a reputable golf course and landscaping as part of a luxury brand
- Extensive knowledge of golf course greens, fairways and roughs, irrigation and water systems, chemicals and pesticides, and all commercial products used in golf course and landscaping maintenance
- Extensive knowledge of the use and operation of all equipment and tools used in golf course and landscaping construction and maintenance
- Knowledge and understanding of the game of golf, golf rules, and methods of play
- Strong organizational, computer, and leadership skills
- Excellent communication and interpersonal skills
- Excellent written and verbal communication skills

## EDUCATIONAL AND CERTIFICATION QUALIFICATIONS

- Degree in Agronomics, Turf Management, or related field
- Certification by the Golf Course Superintendents Association of America preferred

## EMPLOYMENT ELIGIBILITY VERIFICATION

In compliance with federal law, all persons hired will be required to verify identity and eligibility to work in the United States and to complete the required employment eligibility verification form upon hire.

## SALARY AND BENEFITS

Salary is open and commensurate with qualifications and experience. The club offers an excellent bonus and benefits package including association membership. Salary Range: \$134K to \$185K (based on experience)

## INSTRUCTIONS ON HOW TO APPLY

Please upload your resume and cover letter, in that order, using the link below. You should have your documents fully prepared to be attached when prompted for them during the online application process. Please be sure your image is not present on your resume or cover letter; that should be used on your LinkedIn Profile.

**Prepare a thoughtful cover letter addressed to Sensei Porcupine Creek search committee/Ms. Frederique Falour-Yalniz, Director of People Operations** clearly articulate your alignment with this role why you want to be considered for this position at this stage of your career, and why SPC and the Rancho Mirage area will be beneficial to you, your family, your career, and the Retreat if selected.

**You must apply for this role as soon as possible but no later than June 18. Candidate selections will occur on June 24 with first Interviews expected on July 8 and second interviews shortly thereafter. The new candidate should assume his/her role in early August.**

**IMPORTANT:** Save your resume and letter in the following manner:

“Last Name, First Name - Resume” &

“Last Name, First Name - Cover Letter – “Sensei Porcupine Creek”

(These documents should be in Word or PDF format)

Note: Once you complete the application process for this search, you are not able to go back in and add additional documents.

[Click here](#) to upload your resume and cover letter.

If you have any questions, please email Katy Eliades - [katy@kkandw.com](mailto:katy@kkandw.com)

### **Lead Search Executive:**

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