



**The Huntington Country Club | Huntington, New York  
General Manager**

**About the Club**

Established in 1910, The Huntington Country Club is a community-driven private golf and country club located on the picturesque North Shore of Long Island. Since its inception, the Club has remained dedicated to its founding mission: "To promote golf, tennis, and other games; to provide sociability and amusement for its members, and to facilitate its members in the pursuit of health and pleasure." This mission continues to guide the Club today, making it an essential part of the community fabric—a place where families can enjoy sports and recreation, forge new friendships, and escape daily cares.

In 2010, Huntington Country Club celebrated its centennial year, proudly entering a new century of gracious service and enjoyment for members and their guests. The Club's centerpiece is an 18-hole golf course designed by Devereux Emmet, situated on a 144-acre parcel at the Huntington-Cold Spring Harbor border. The challenging links course features four member tees and is exceptionally well-maintained and highly sought-after. Practice facilities include a multi-level golf range, short-game practice area, putting green, and a state-of-the-art "Golf House" practice facility with video instruction and club fitting, allowing year-round play.

Beyond golf, the Club offers four Har-Tru tennis courts, five platform tennis courts, and a racquet chalet built in 2018. An ice rink, subleased to the Winter Club, adds to the diverse recreational offerings. The beautifully renovated 28,000-square-foot clubhouse features three distinct dining rooms, an outdoor patio, two bars, a men's bar and grill, men's and women's locker rooms, a golf pro shop, golf bag storage, and a full kitchen. With a year-round calendar of golf, tennis, pickleball, and paddle ball tournaments, clinics, and special events, the Club provides vibrant and well-subscribed programs.

The Club is open year-round. It has engaged a master planning design firm to propose ideas to enhance its facilities and operations, including renovations to the golf course and Clubhouse. Gross revenue is \$8.1 million, with Food and beverage accounting for \$2 million. At the height of the season, there are 84 staff members and a total of 430 memberships.

**About the Position**

The General Manager at Huntington Country Club oversees all club operations in alignment with the Board of Directors' direction, the Club's By-laws, and its Rules and Regulations. This role involves collaborating with the Controller to prepare and finalize the annual operating and capital budgets, subject to Finance Committee and Board approval, and managing operations to achieve desired financial results. The General Manager coordinates all management functions, working closely with Committee Chairs to develop policies, programs, and events and consulting with the President, Board, and Committee Chairs on significant matters. Daily responsibilities include ensuring high-quality products and services, fostering an atmosphere of hospitality and goodwill, and overseeing facility maintenance. The General Manager is a custodian of the Club's culture and traditions, providing quality leadership and serving as a role model for all employees. Additionally, the role includes aligning senior staff with the Committee Chairs, developing and implementing a communication strategy, and overseeing all current and future capital projects.

Compensation: The Club will offer a competitive compensation plan and standard benefits.

**About the Ideal Candidate**

The ideal candidate will have at least ten years of progressive club management experience and a stable career track. Essential skills include budget creation and financial management, staff selection and training, and strong food and beverage knowledge. Experience in capital improvements and proficiency with club-related technologies are also necessary.

The ideal candidate should be a strong leader, team builder, and communicator who works effectively at all organizational levels. He/she should balance tradition with innovation and have a positive, decisive leadership style. Key attributes include strong financial management, organizational skills, and a commitment to delivering a premier member experience by being visible and available. The ability to provide structure, stability, and a strong work ethic is crucial.

Effective communication and stakeholder management are essential, including excellent written and verbal skills, the ability to "manage up" to the Board, and an engaging presentation style. The ideal candidate should respect the Club's culture and history and understand its physical plant and maintenance needs.

A Bachelor's Degree in Business Administration, Hospitality Management, or a related field, along with professional certifications like CCM or CCE, is preferred.

**Apply for This Position**

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or would like to recommend a candidate, please contact Karen Alexander at 203.319.8228 or by email at [karen@denehyctp.com](mailto:karen@denehyctp.com).